

## Message Text

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PAGE 01 MEXICO 08881 082356Z

73

ACTION XMB-04

INFO OCT-01 ARA-10 ISO-00 EB-07 COME-00 TRSE-00 AID-05

CIAE-00 INR-07 NSAE-00 /034 W  
----- 039934

R 082222Z OCT 75

FM AMEMBASSY MEXICO  
TO SECSTATE WASHDC 0460

UNCLAS MEXICO 8881

PLS PASS EXIMBANK

E.O. 11652: N/A

TAGS: EGEN, BEXP, MX

SUBJ: PRELIMINARY COMMITMENT TO SUPPORT SALE OF GEOTHERMAL STEAM  
TURBINE GENERATOR UNITS TO COMISION FEDERAL DE ELECTRICIDAD

REF: STATE 237574

1. EMBOFF ATTENDED BID OPENING FOR SUBJECT EQUIPMENT AWARDS. BIDS WERE PRESENTED BY KAWASAKI (JAPAN), FRANCO TOSSI (ITALY), AND GENERAL ELECTRIC (US). FRANCO TOSSI BID DOLS 16.4 MILLION WITH 20 PERCENT CASH PAYMENT, 80 PERCENT EXPORT VALUE SUPPLIER FINANCED OVER 8 YEAR PERIOD AT 7-1/2 PERCENT INTEREST, PAYMENTS BEGINNING 6 MONTHS AFTER LAST SHIPMENT. NO FEES OR OTHER COSTS INVOLVED. GENERAL ELECTRIC BID DOLS 15.7 MILLION, 10 PERCENT CASH PAYMENT, 90 PERCENT EXPORT VALUE FINANCED (45 PERCENT EXIMBANK, 45 PERCENT CONSORTIUM PRIVATE BANKS) OVER 12 YEAR PERIOD AT 8-3/4 - 9 PERCENT INTEREST PLUS COMMITMENT FEE. KAWASAKI BID DOLS 6.2 MILLION RPT 6.2 MILLION WITH 20 PERCENT CASH PAYMENT, 80 PERCENT EXPORT VALUE FINANCED BY EXIMBANK OF JAPAN OVER 8 YEARS PERIOD AT 7-1/2 PERCENT, PAYMENTS BEGINNING 6 MONTHS AFTER FINAL SHIPMENT. NO FEES OR OTHER COSTS INVOLVED.

2. BOTH TOSSI AND GE REPRESENTATIVES WERE SURPRISED AT JAPANESE PRICES.

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PAGE 02 MEXICO 08881 082356Z

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SALES, EQUIPMENT, DATA, EXPORTS, THERMOELECTRICITY, ELECTRIC GENERATORS, PROPOSALS (BID)  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 08 OCT 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975MEXICO08881  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750350-0434  
**From:** MEXICO  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1975/newtext/t19751070/aaaackqr.tel  
**Line Count:** 60  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION XMB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 STATE 237574  
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**Review Authority:** ElyME  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 29 SEP 2003  
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EO Systematic Review  
06 JUL 2006

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**Review Transfer Date:**  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRELIMINARY COMMITMENT TO SUPPORT SALE OF GEOTHERMAL STEAM TURBINE GENERATOR UNITS TO COMISION FEDERAL DE ELECTRICIDAD  
**TAGS:** EGEN, BEXP, MX, JA, US  
**To:** STATE  
**Type:** TE  
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